



PHIL SORENTINO'S RECOMMENDED READING LIST

- **Good To Great** by Jim Collins
- **The Purpose Driven Life** by Rick Warren
- **The Speed of Trust** by Stephen M.P. Covey
- **What Would Google Do?** by Jeff Jarvis
- **Secret Service** by John R. DiJulius III
- **The Gospel of Peace** by Michio Kushi and Alex Jack
- **Crucial Conversations – tools for talking when stakes are high** by Kerry Patterson, Joseph Grenny, Ron McMillan, Al Switzler
- **When God Winks at You** by Squire Rushnell
- **First, Break All The Rules**, by M. Buckingham & Curt Coffman
- **Now, Discover Your Strengths**, by M. Buckingham & D. Clifton, PhD
- **Why Your Life Sucks** by Alan H. Cohen
- **Love & Profit: The Art of Caring Leadership**, by James A. Autry
- **The Greatest Salesman in the World** by Og Mandino
- **Swim With the Sharks: Without Being Eaten Alive**, by Harvey Mackay
- **Strategic Selling**, by Robert B. Miller, Stephen E. Heiman with Tad Tuleja
- **Comedy Writing Secrets: How to Think Funny, Write Funny, Act Funny, and Get Paid For It**, by Melvin Helitzer
- **The THINK and GROW RICH Action Pack**, by Napoleon Hill
- **Getting The Love You Want: A Guide for Couples**, by Harville Hendrix, Ph.D.
- **The Power of NOW**, by Eckhart Tolle
- **The Game of Work: How to Enjoy Work as Much as Play**, by Charles A. Coonradt with Lee Nelson
- **Who Took My Money?** by Robert T. Kiyosaki with Sharon L. Lechter, C.P.A.
- **A Table in the Presence** by Lt. Carey H. Cash
- **The Morality of Money** by Ken Hubbard & Nick Pagano
- **The Power of Intention** by Dr. Wayne W. Dyer
- **Top Grading** by Bradford D. Smart, Ph.D.
- **Mastering the Rockefeller Habits** by Verne Harnish
- **The Bible**
- **Secrets of the Vine: Breaking Through to Abundance** by Bruce Wilkinson
- **Holy Humor – Inspirational Wit & Cartoons**, by Cal & Rose Samra

- **301 Ways To Have Fun At Work**, by Dave Hensath & Leslie Yerkes
- **How to Win Friends and Influence People**, by Dale Carnegie
- **The Power of Positive Thinking**, by Norman Vincent Peale
- **How To Become An Employer of Choice**, by Roger Herman & Joyce Gooier
- **Customer Satisfaction is Worthless – Customer Loyalty is Priceless**, by Jeffrey Gitomer
- **You Are Broke Because You Want to Be**, by Larry Winget
- **Illusions: Adventures of a Reluctant Messiah**, by Richard Bach
- **The Healing Heart**, by Norman Cousins
- **Man’s Search for Meaning**, by Victor Frankl
- **The Humor of Christ**, by Elton Trueblood
- **Love, Medicine and Miracles**, by Bernie L. Siegel, M.D.
- **The Shack**, by Wm. Paul Young
- **How to Win Customers and Keep Them For Life**, by Michael LeBoeuf, Ph.D.
- **ADD: A Different Perspective**, by Tom Hartman
- **Driven To Distraction – Recognizing & Coping With Attention Deficit Order**, by Edward M. Hallowell, M.D.
- **Working With Emotional Intelligence**, by Daniel Goleman
- **You Can Be Happy, No Matter What**, by Richard Carlson, PhD
- **Remarried With Children...Questions and Answers for Happier Stepfamilies**, by Steve H. Wilson, M.A., M. Karen Kegelmeyer, M.A., and Alan Dupre-Clark
- **Finding Your Purpose**, by Barbara Braham
- **Nuts!**, by Kevin Freiberg and Jackie Freiberg
- **The Secrets of Life**, by Stuart Wilde
- **Manifest Your Destiny**, by Wayne W. Dyer
- **The Power of Intention**, by Wayne W. Dyer
- **The Power of Your Subconscious Mind**, by Dr. Joseph Murphy, D.R.S., PhD
- **Brands That Rock**, by Roger Blackwell & Tim Stephan
- **Conversations with God**, by Neale Donald Walsch
- **From Mind to Market**, by Roger D. Blackwell